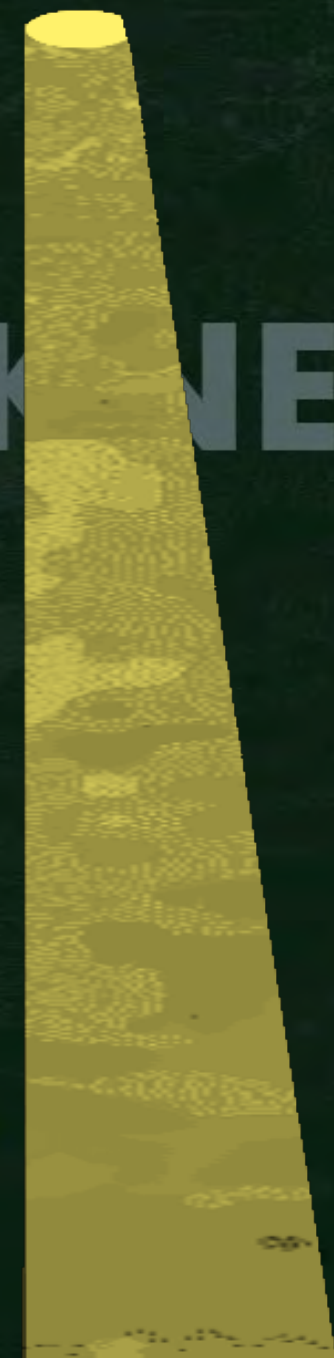




CRISIS NOW  
Transforming Crisis Services

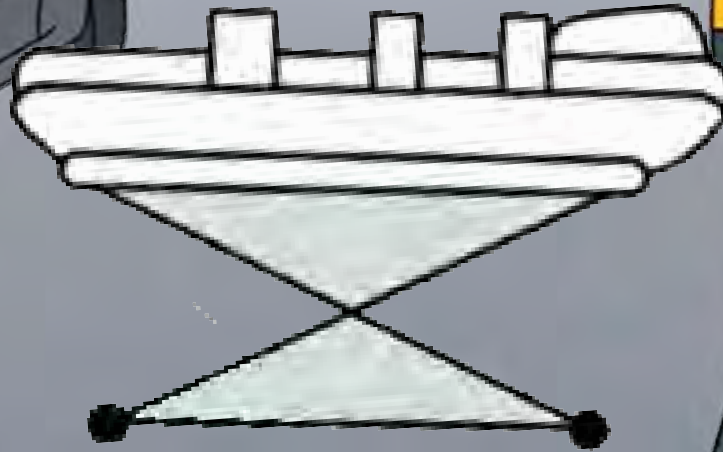
**COLLAPSE...**

**DARKNESS**





# EMERGENCY MEDICAL SYSTEM



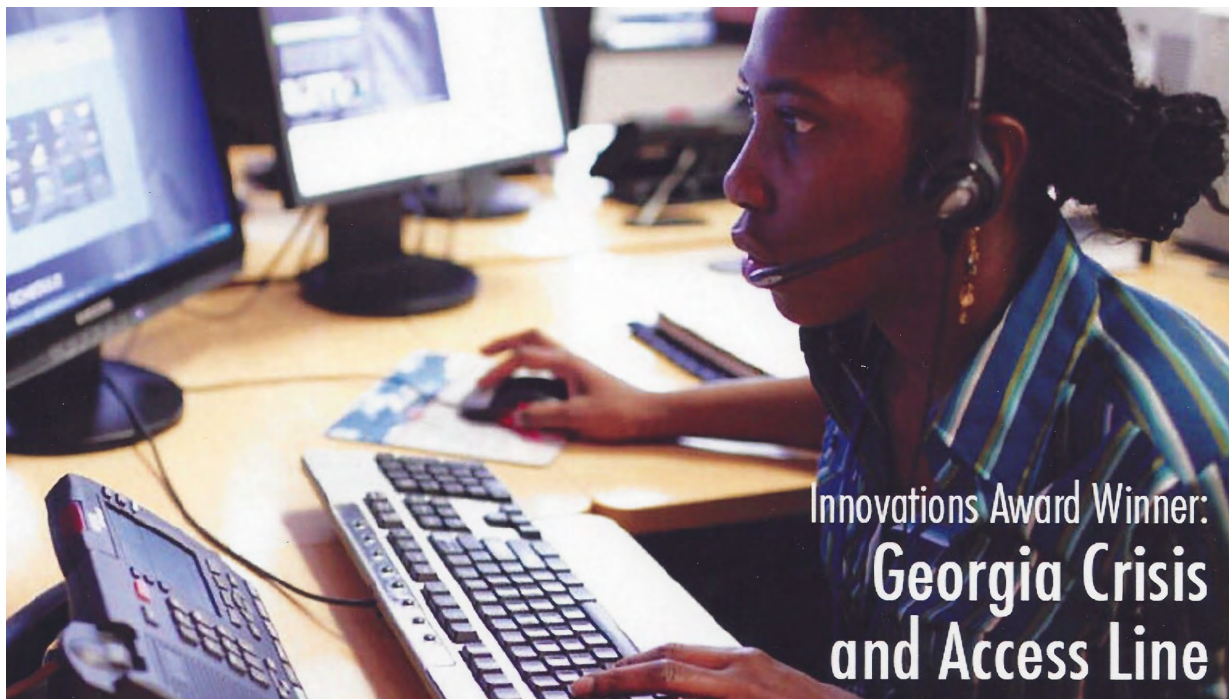


# Crisis Now

Transforming Services is Within Our Reach







Innovations Award Winner:  
**Georgia Crisis  
and Access Line**



 Care  
Traffic  
Control



THE  
**FUSION  
MODEL**



Do not pass go. Do not collect \$200.

GO DIRECTLY TO ~~JAIL~~  
THE HOSPITAL





\$2,264 Per  
Boarding

Seattle Times 2013. **3 Days Average**



# Federal Gov't Declares Emergency Physicians Incapable of Performing Medical Screening Exam for Psychiatric Patients in AnMed Lawsuit

October 17, 2017 by **Robert A. Bitterman, MD, JD, FACEP**

There is no EMTALA issue in emergency medicine more difficult, more confusing, or more risk-prone than managing psychiatric patients in the ED. The AnMed Health case is the quintessential example and should greatly concern emergency physicians.

AnMed Health, a hospital system based in Anderson, South Carolina, recently settled with the Office of Inspector General (OIG) for \$1.295 million for allegedly failing to appropriately screen and stabilize psychiatric patients presenting to the hospital's ED.

The Centers for Medicare and Medicaid Services (CMS) and the OIG, the agencies within the Department of Health and Human Services (HHS) charged with enforcing EMTALA, claimed that AnMed Health:

1. Should have required its on-call psychiatrist to come to the emergency department to personally examine all patients with psychiatric symptoms and participate in the screening and stabilizing of each patient, irrespective of whether the emergency physician needed or requested the services of the on-call psychiatrist—asserting in effect that emergency physicians are incapable of screening or stabilizing psychiatric patients under EMTALA;
2. Should have admitted involuntary committed (IVC) patients to its inpatient psychiatric unit instead of boarding them in its emergency department for many days until they could be transferred to the nearby state psychiatric hospital, despite the fact that for more than 30 years by written policy and actual practice the hospital only admitted “voluntary” patients to its psychiatric unit; and
3. Emergency physicians inappropriately transferred the patients in an unstable condition when patients were transported in the back of a locked secure police car for approximately 11–12 minutes to the nearby state psychiatric hospital.<sup>1,2</sup>





# Three Sequential Steps.

Contact | Support | Rescue





Someone to **talk to**





Someone to **come to you**



Someplace to get care **for a night or 3**



# Let's do the math.

Low



|

Medium

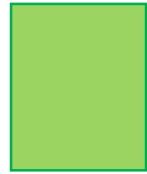


|

High



**Outpatient &  
Follow-Up Care**



**VS.**

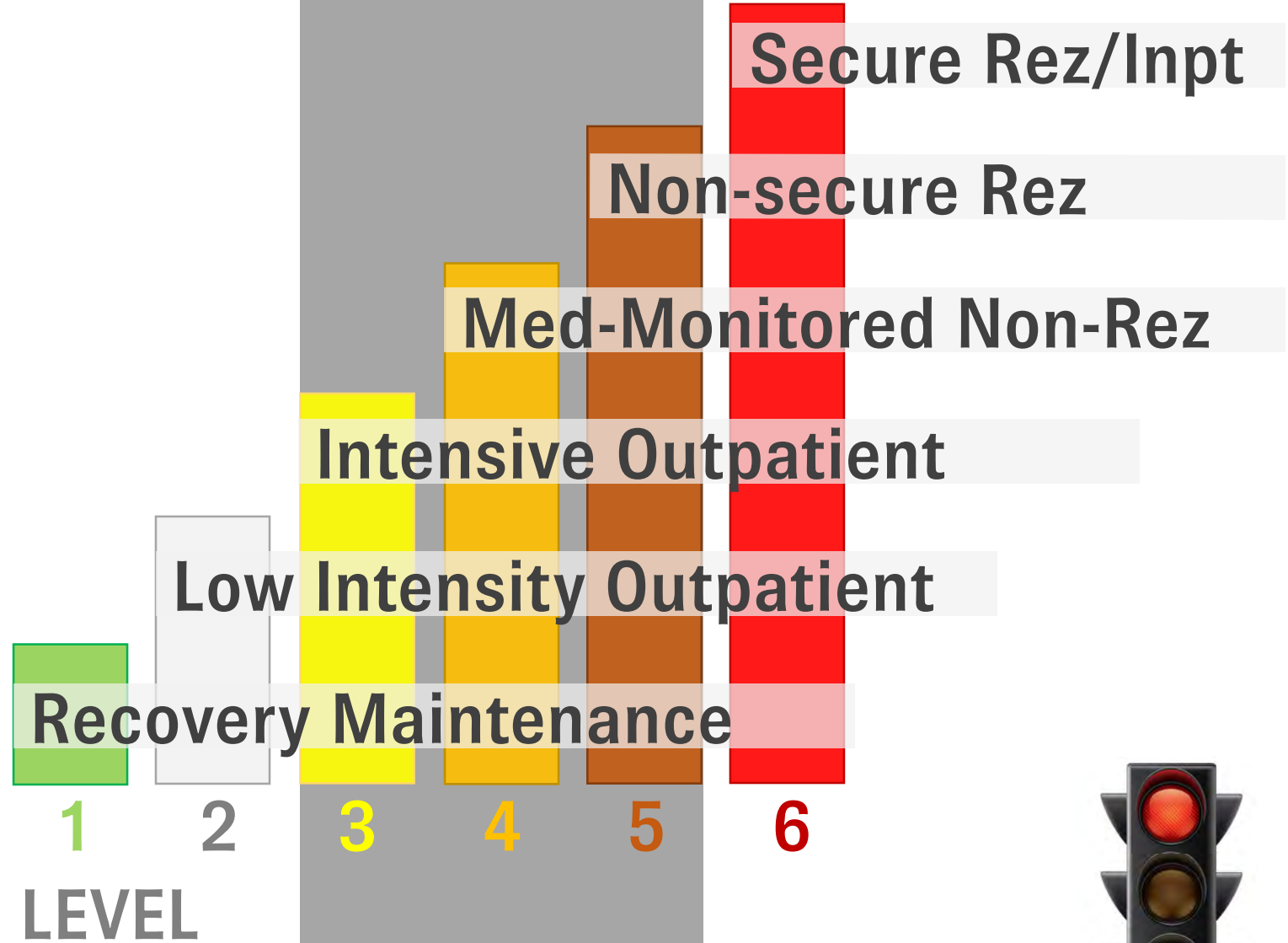
**Psychiatric Acute  
Care Inpatient**





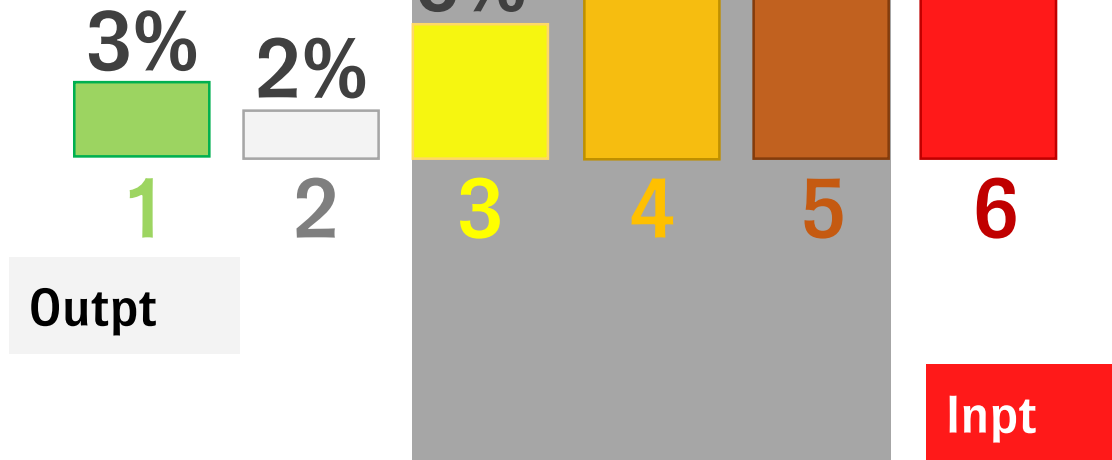
# LOCUS (Level of Care Utilization System)

Dimensions
Risk of Harm
Functioning
Co-Morbidity
Environment
Treatment History
Engagement



# LOCUS

Dimensions
Risk of Harm
Functioning
Co-Morbidity
Environment
Treatment History
Engagement

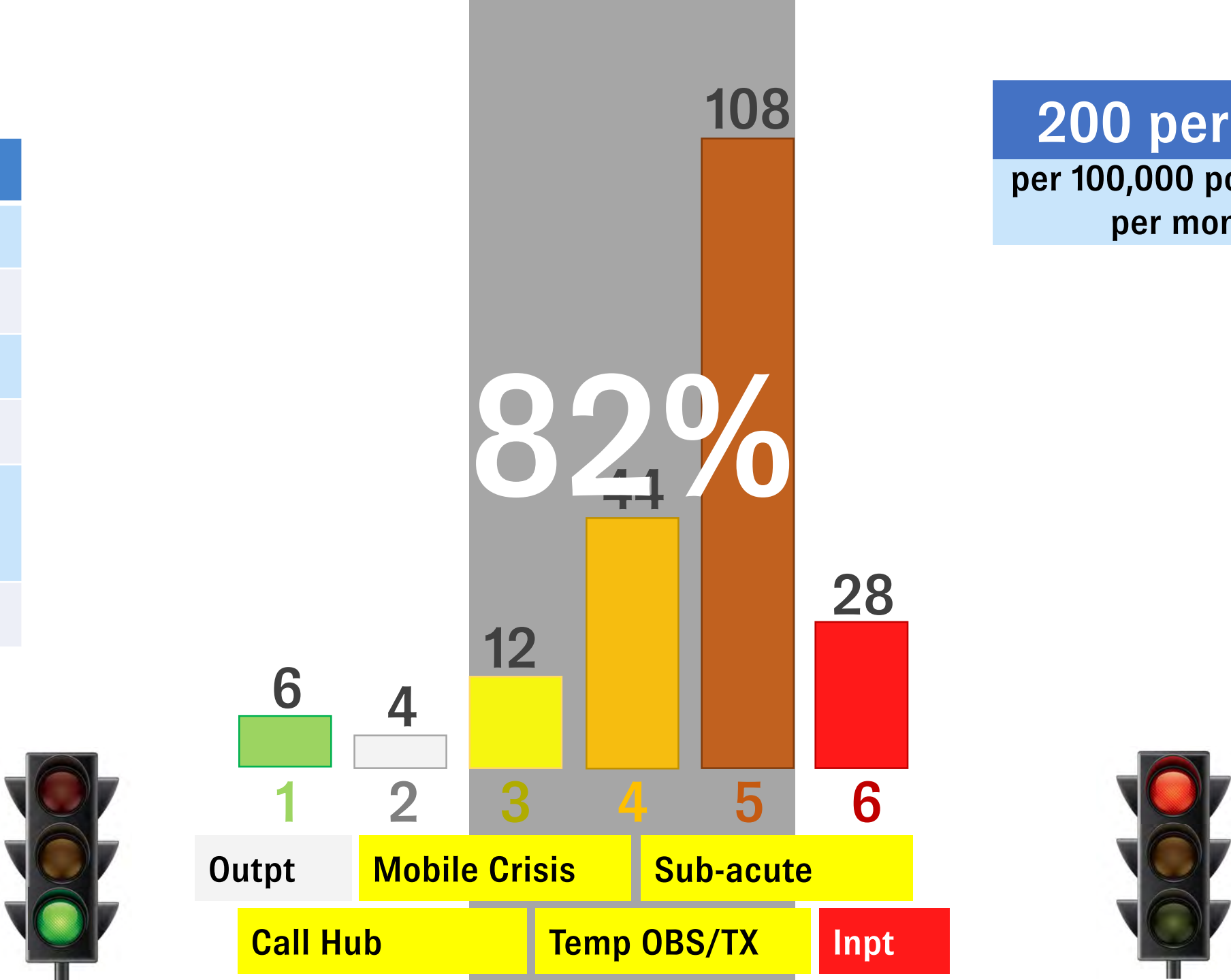




# LOCUS

- Dimensions
- Risk of Harm
- Functioning
- Co-Morbidity
- Environment
- Treatment History
- Engagement

**200 persons**  
per 100,000 population  
per month



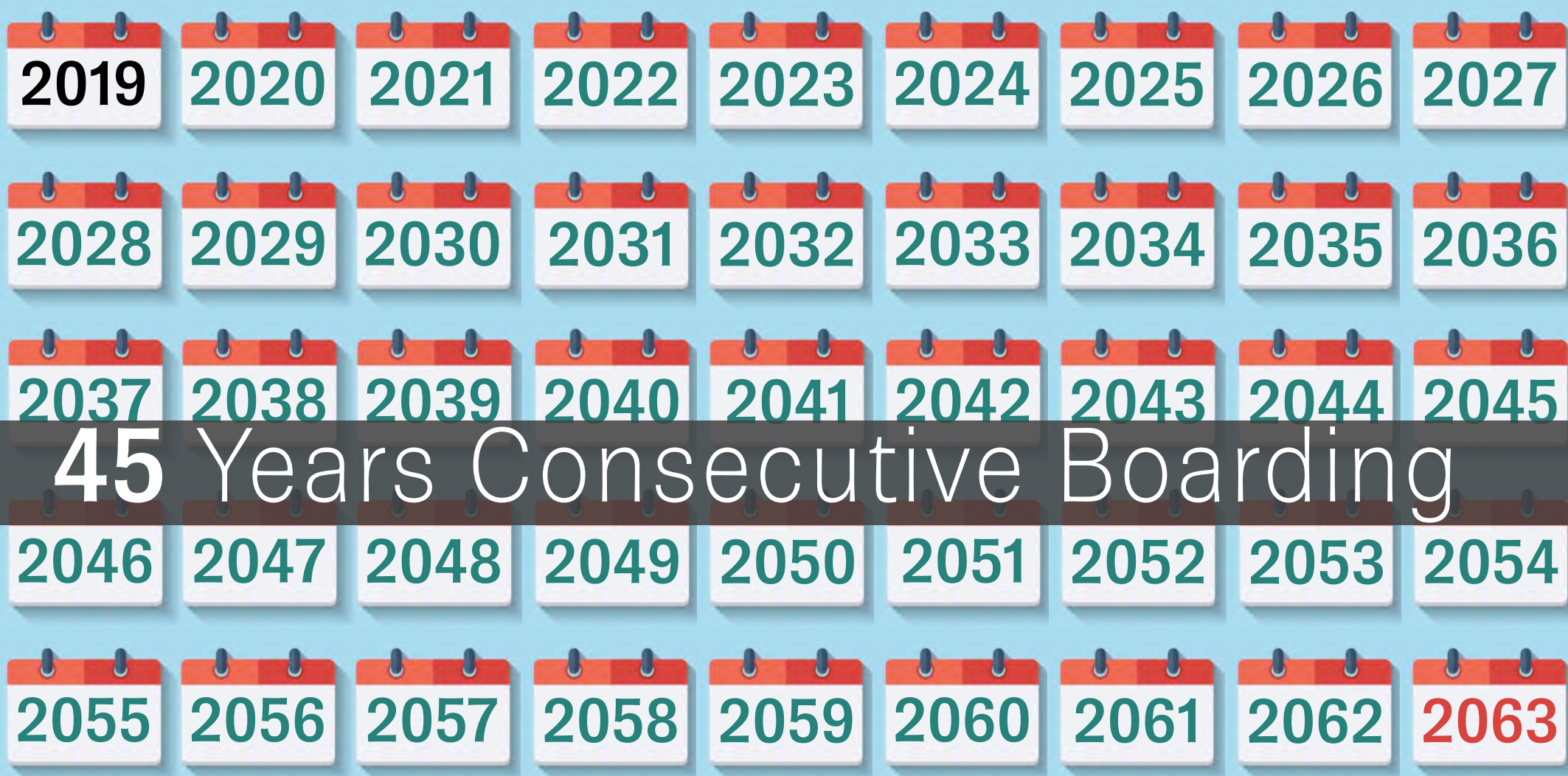
82%

**What's the difference?**

More effective, humane & inexpensive







# 45 Years Consecutive Boarding



37 Full-Time Equivalent Police





## Did the Shoe Fit?

“Crisis Clinical Fit to Need” 6x Greater



**Crisis Now Crisis System Calculator (Basic)**

	No Crisis Care	Crisis Now
# of Crisis Episodes Annually (200/100,000 Monthly)	14,880	14,880
# Initially Served by Acute Inpatient	10,118	2,083
# Referred to Acute Inpatient From Crisis Facility	-	828
Total # of Episodes in Acute Inpatient	10,118	2,911
# of Acute Inpatient Beds Needed	310	89
Total Cost of Acute Inpatient Beds	\$ 92,290,601	\$ 26,553,906
# Referred to Crisis Bed From Stabilization Chair	-	3,312
# of Crisis Beds Needed	-	25
Total Cost of Crisis Facility Beds / Chairs	\$ -	\$ 7,507,853
# Initially Served by Crisis Stabilization Facility	-	8,035
# Referred to Crisis Facility by Mobile Team	-	1,428
Total # of Episodes in Crisis Facility	-	9,464
# of Crisis Stabilization Chairs Needed	-	25
Total Cost of Crisis Facility Beds / Chairs	\$ -	\$ 7,507,853
# Served Per Mobile Team Daily	4	4
# of Mobile Teams Needed	-	5
Total # of Episodes with Mobile Team	-	4,762
Total Cost of Mobile Teams	\$ -	\$ 1,826,367
# of Unique Individuals Served	10,118	14,880
TOTAL Inpatient and Crisis Cost	\$ 92,290,601	\$ 46,920,073
ED Costs (\$1,233 Per Acute Admit)	\$ 12,475,987	\$ 3,589,598
TOTAL Cost	\$ 104,766,588	\$ 50,509,671
TOTAL Change in Cost	\$ (54,256,917)	-52%

Calculate your own community

Please edit these 3 variables to estimate optimal allocations

Avg. Cost of Acute Bed/Day

ALOS of Acute Inpatient

Population Census

\$ 816

10

620,000






**If we can do this, you can too!**





A dark blue Ford SUV with a white roof rack is parked in a parking lot. The car is positioned next to a red-painted curb. In the background, there is a building with a glass door and some greenery. The text is overlaid on the bottom right of the image.

**Zero Rejections  
Zero Hospital Visits First  
3 to 5 Minute Turn Around**



PEORIA  
POLICE



**POLICE  
ENTRANCE**



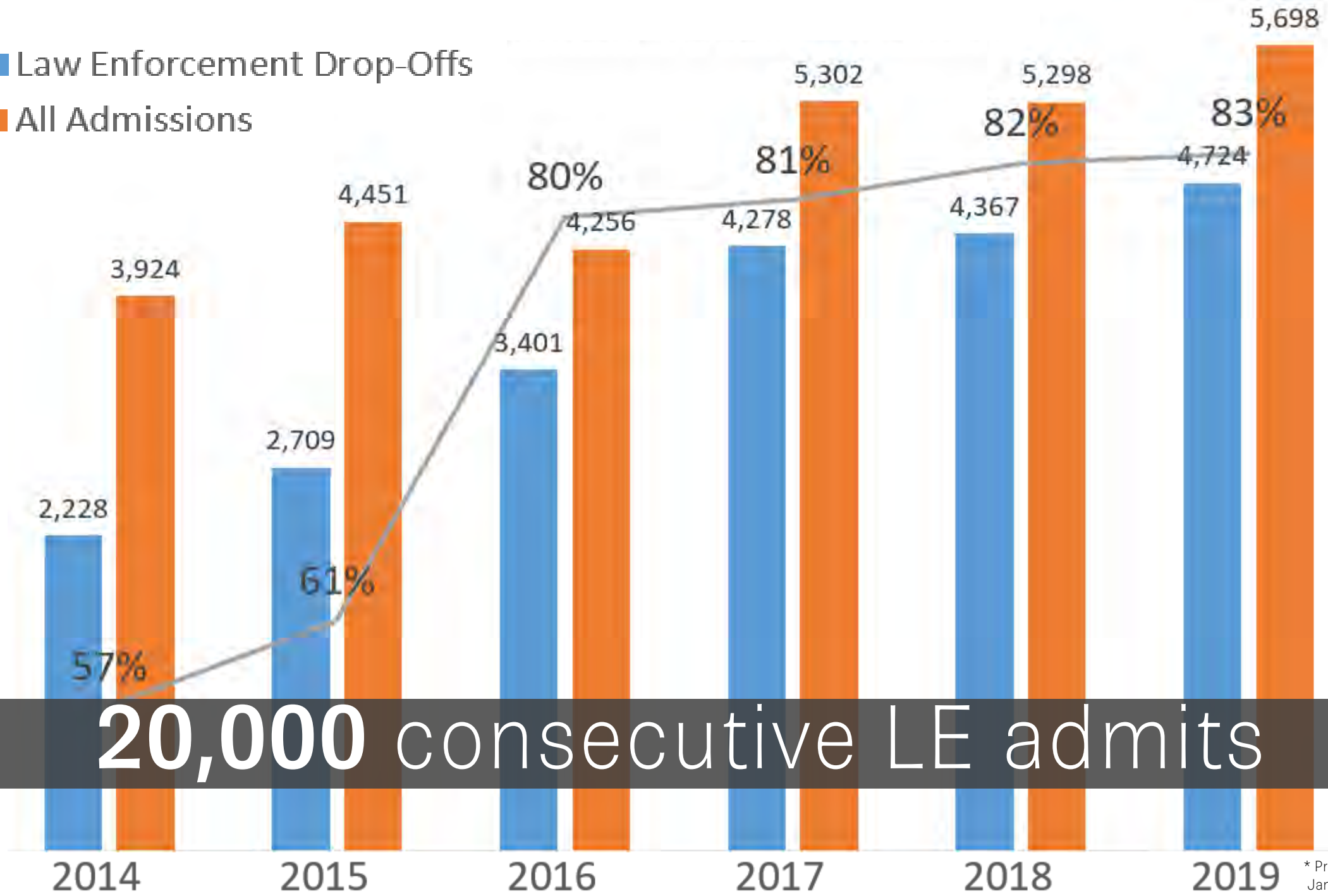






Law Enforcement Drop-Offs

All Admissions



**20,000** consecutive LE admits

\* Projected on Jan-Jun data



Pre-2014  
One Payor



HEALTH | CHOICE  
ARIZONA



Magellan  
COMPLETE CARE®



Commercial  
Payors

Tribal  
RBHAs

# Arizona Landscape?

Medicare  
Advantage Plans





# Taking the Lead:

Investing in Community Crisis  
Response/Continuum



2nd Crisis Now Global Summit  
(Urgent & Emergency Mental Health Care)

September 9 & 10, 2019 in Washington DC

# IIMHL 2019



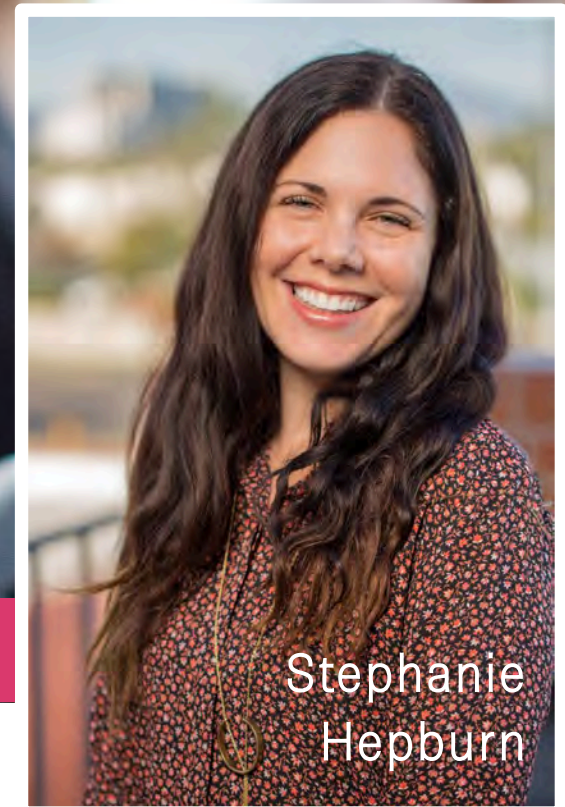


**CrisisNow.com**





Read it now!



Stephanie  
Hepburn

# #CrisisTalk

